



INTERFACE

KAM AVIDA ENVIRO ENGINEERS

Cleaning and Maintenance with Ease and Dignity

With the rapid urbanization and development of India today, the role of waste management becomes especially important. In an exclusive e-Interview with PURCHASE, MR. MANOHAR KRISHNA, M.D., KAM AVIDA ENVIRO ENGINEERS PVT. LTD. tells us why automated methods should replace manual cleaning methods, and how Kam Avida is committed to upholding its philosophy of "cleaning and maintenance with ease and dignity".

Q & A Please give us an outline of your range of products and their applications.

Kam-Avida specialises in manufacturing equipments for the four broad applications mentioned below:

- a. De-choking and De-silting of under ground sewer drains, storm water drains and open 'Nallas'.
- b. Collection and Transportation of Municipal Solid Waste in the form of both mobile and Stationery Compactors, Hook Loaders and Skip Loaders.
- c. Road Sweepers — both Ride-On and Chassis mounted System.
- d. Industrial Vacuum Cleaners for Spillage of free flow for dry and non-volatile Hydrocarbons.

Q & A Elaborate on your manufacturing operations: the location of plants, network, human resource allocation, use of technology, etc.

Our manufacturing philosophy is towards system integration, wherein the majority of the critical components are sourced from specialized / dedicated vendors, or from world-renowned manufactures like Hydraulic Pump and motor, Jetting and Vacuum pumps, PTO, etc.

Our entire operations are classified into five categories, namely Design & Development, Operations, Commercial, Sales & Marketing, and After-Sales Service.

Our entire system is based on Enterprise wise Resource Planning (ERP) for over 3 years now, starting from Enquiry to Commissioning of Machine and After Sales Service.

Our plant is located at: Plot No. 2, S. no. 255/1(part), Hinjewadi, Tal: Mulshi, Pune 411057

We have a nation wide network of Associates and Sales Offices, and a strong KAM Team of 100 members.





Q & A Who are the chief buyers of your products?

Civic bodies, Commercial enterprises and Industrial establishments are our major buyers.

Q & A Training facilities provided to your employees.

Each group has their training plan. Training needs are identified and a minimum of two training programs are recommended against the above plan.

Q & A What are the methods employed to switch from manual cleaning to automated methods?

It is rightly said that "Necessity is the Mother of Invention". Change from Manual Cleaning methods to automation can take place by following methods:

- a. Internal motivation
- b. Accident
- c. Legislation

Q & A Outline the advantages of using your products, rather than the traditional methods of cleaning.

Three primary reasons can be:

- a. Reduction of cleaning and maintenance cost and the corresponding increase in quality.
- b. Our products are in compliance with various statutory obligations laid down by Government of India, Supreme Court and Pollution Control Board.
- c. Use of our products ensures the well-being of the cleaning crew who suffer from the dangers of carrying out such a hazardous task with their bare hands, without any protection / safety. This is perhaps a national shame that people in responsible position still allow such ghastly human traditions to continue.

Q & A Elaborate on your Quality Assurance measures.

We, as an ISO: 9001 Company, follow very high quality standards and have a very strong QC team which keeps a check on the incoming material, as well as outgoing machines, and also by visiting the vendors.

Q & A What is the importance of Innovation in your industry?

We are at a very nascent stage in our industry, moving from manual methods to automation. This is in itself a big change in the mind set of the people who initiate such processes. So majority of innovation is in this area rather than product upgradation, which, needless to add will happen, as mechanization will become more popular.

Q & A What are the chief impediments to pollution control in India today, and what are the solutions?

The whole issue is about passing of legislation and its implementation at the grass root level.

Q & A "Cleaning and Maintenance with Ease and Dignity." Elaborate on this philosophy.

Kam-Avida Enviro Engineers Pvt Ltd is committed to uphold its philosophy of "Cleaning and Maintenance with Ease and Dignity" by offering contemporary solutions to enhance Customer Satisfaction in Solid & Liquid waste Management.

We strive to enable our team members to excel in their respective areas of specialization and jointly participate in the continual improvement of the company, by ethical means.

By doing this, we will generate and distribute wealth both for ourselves and our team members.

